CARAVAN BUYERS GUIDE



INTRODUCTION TO CAMPING!



Congratulations on your decision to buy a caravan.

With diverse landscapes and vast experiences, Australia is the perfect destination to indulge in the freedom and empowerment that caravanning provides.

From breathtaking coastlines, to parched red dirt, this country is ideal for adventurers seeking a self-contained holiday.

Yet every caravan is built with a different purpose in mind.

Buying a caravan is a lifestyle investment and the wrong decision can be disappointing, which is why it's crucial to do your research first, to ensure that you make the right choice in van type and make.

We've created this Caravan Buyers Guide with you in mind. It includes everything you need to guide your purchasing decision. We've even added a handy pre-purchase checklist to help make your caravan dreams a reality.

We hope to see you on the road soon.

Happy Camping!





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QUESTIONS FOR ROOKIES

How and where will you use your caravan?

Caravans come in countless shapes and sizes. With so many models to choose from, it's crucial to first consider how and where you will use your van.

Ask yourself, where do you plan to travel with your caravan? Will you be using it for short family trips, or for an extended retirement tour? Will you be travelling on bitumen roads and staying at a Caravan Park? Or will you go bush and be staying in remote areas?

Your answers to these questions will steer your purchasing decision towards a caravan that best suits your needs.



TOP TIP

Once you've made your decision, don't forget to explore different insurance options. Some insurers offer discounts if your caravan is kept in a secure storage yard.

Where will you store your caravan?

A key factor before buying your dream caravan is considering where you will store your van.

There are several questions you need to think about if you want to store your caravan at home.

Firstly, you need to calculate the maximum height restriction. If you plan to store your caravan in your garage or a shed, will your van fit? If a full-size van is too tall for your space, a pop-top caravan may be a better option.

Could your driveway handle the width and weight of your new caravan? Are there any obstructions, such as rain gutters or overhangs, that could make access difficult?

If there are barriers to parking in your driveway, have you checked with your local council to see if you can park your caravan on the road in front of your house?

If storing your caravan at your home is a no-go, you may need to consider using a caravan storage yard. If you choose this option, it's important to include any additional fees into your overall purchasing budget.



What can you tow?

Whether you intend to use your current vehicle, or buy a new one, it's critical to understand your towing capacity. After all, there's no point buying a new caravan without a vehicle that can legally and safely tow it!

If you are planning to use an existing vehicle, you must have a full understanding of what you can tow. Check your owner's manual for your car's towing capacity and other important dimensions, including maximum ball weight and Gross Vehicle Mass (GVM). If in doubt, always consult your authorised car dealer for more advice.

Additionally, make sure that your vehicle is fitted with an electric brake control unit and that your car's wiring matches your new caravan.

Towing a caravan that's overweight is not only illegal and unsafe, but you can also risk not having appropriate insurance cover if you have an accident.

If you are planning to buy a new towing vehicle, ensure you factor this additional cost into your overall purchasing budget.

How many passengers?

Selecting your caravan's size, style, and layout will largely depend on how many people will be living in your van while it is in use.

The number of passengers sleeping in your caravan *most of the time* should determine how many beds your van will need. Visitors, including friends, grandchildren, and older teenagers, could be accommodated in an annexe or sleep on a convertible lounge.

If you will be lending your new caravan to family members, consider their accommodation needs, but remember to put yourself first when making this important decision. Also check if your caravan's warranty allows you to lend your caravan to others.



TOP TIP

If you find any of the words used in this guide confusing, check our glossary:

Key Camper Lingo.







TOURING

Touring caravans are designed to be both lightweight and strong for easy towing and stability. These vans are best suited for travelling on bitumen roads and well-kept unsealed roads, which makes them ideal for people sticking to major highways and caravan parks.

A touring caravan is fitted with an on-board battery and water pump, with the option of additional solar or ensuite, which provides for an overnight stay and limited free camping.

Compact, with low ground clearance, touring vans are a great choice for travellers with mobility issues.



Interested in a Touring Caravan?
Check Out These Snowy River Options



SEMI OFF-ROAD

Semi Off-road caravans are the perfect option for travellers seeking independence and extended free camping.

These caravans are designed with independent suspension, and larger tyres for additional ground clearance. This makes Semi Offroad caravans great for travelling to remote camping spots on rougher dirt roads.

Semi Off-road caravans are typically equipped with solar and battery systems, freshwater tanks and side stone/scratch protection.

All Snowy Caravan <u>Options</u> are Semi Offroad capable due to their rated torsion suspension setup. To enhance your Snowy's Semi Off-road experience add independent coil suspension for additional ground clearance, and a fully articulated hitch from our standard options range. Consider adding a grey water tank for National Park experiences.







Multi Terrain caravans are made to go bush, can withstand rough unsealed roads, and allow for extended outback camping.

These caravans are purpose built with long travel suspension, shock absorbers, heavy duty brakes, and quality off-road tyres. They also come with an articulating coupling hitch for secure towing in both on and off-road conditions.

Multi Terrain caravans are equipped with both solar panels and batteries, freshwater tanks, and a grey water tank for lengthy free camping in remote locations.

Protection is provided through stone guards, strengthened interior cabinetry, and covers for pipes, tanks, and electrical components.

Interested in a Multi Terrain Caravan? Coming soon - Our 2022 range, the new range, Snowy Multi Terrain.



AUSTRALIAN VS. IMPORTED

Australian roads are generally well maintained, but driving conditions can become challenging as travellers head off the beaten track to isolated destinations.

Caravans that are built overseas are not always engineered to Australian standards or with Australian roads in mind. These are commonly referred to as 'grey imports.' Grey imports often have lower carrying capacities, no awnings, no water tanks, or other features for Aussie conditions as thery aren't needed in their country of manufacture.

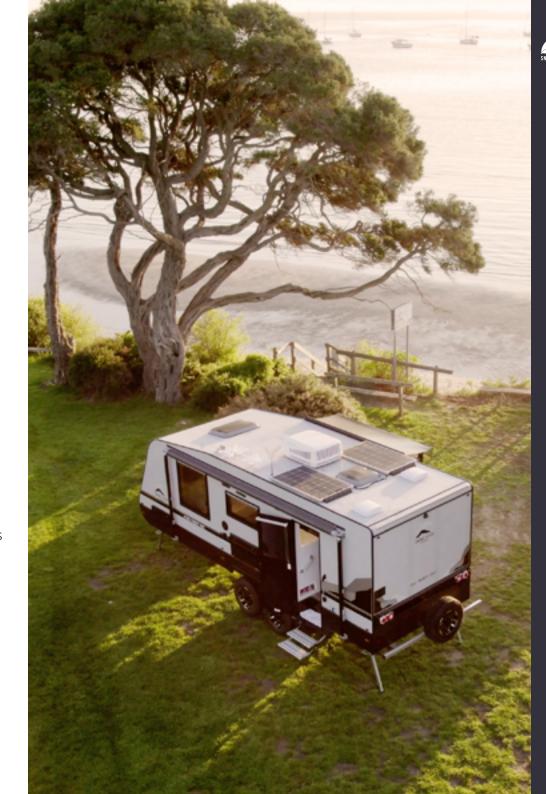
However, it's wrong to automatically assume that every import equals low quality.

Snowy River Caravans are semi-imported as a shell and chassis and are finished in our factory located in Somerton, Victoria.

Snowy River chassis are solidly built, and our sandwich panel walls have an integrated aluminium box frame.

Each Snowy River caravan has been designed and built in accordance to latest ADR (Australian Design Rules). Our vans are equipped with well-known Australian brands; including Dometic and Camec appliances.

Australian vs. Imported? It really is a matter of personal preference. Snowy River Caravans offer the best of both worlds.





CHOICE OF LAYOUT

Caravan layout options can seem endless, but understanding a few design principles will help to make your choice easier.

Knowing how you will use your caravan, where you plan to store it, what you can tow, and your number of passengers will also help quide your layout decisions.

Kitchen

A caravan's heaviest component is typically the kitchen.

Appliances, cupboards, kitchenware, and crockery all add extra weight. Because of this, the usual choice is to have a central kitchen layout close to the caravan's axles for maximum towing stability.

Kitchens can also be positioned at either end of a caravan, and you may find a rear kitchen layout in smaller vans. However, it is rare for a standard kitchen to be placed at the front of a caravan as this tends to add tow ball weight.

Bathroom

A caravan's ensuite is usually located at the rear, taking up the full-width of the van. Some designs feature the ensuite in the centre of the caravan. However, this is less common as central bathrooms tend to take up space needed for internal wheel components.

A caravan's bathroom can include either a 'combo unit', or separate toilet and shower. A combo unit includes a toilet and shower in the same space. The alternative is a standalone shower cubicle and separate 'cassette' toilet. Combo units tend to feature in smaller caravans, as they take up less floor space. Separate toilet and shower bathrooms will feel closer to what you have at home and provide for more storage space.

Another option to consider when it comes to your ideal layout is whether the kitchen and ensuite will be located on the caravan's 'nearside' (closest to the curb) or 'offside'.

Most people prefer toilets to be placed on the offside. This means you won't be emptying toilet waste on the same side as the entrance door and awning.



Bedroom

North-South? East-West? Island? French? Caravan bed terms can seem confusing!

For the record, East-West, North-South and French are terms referring to the direction of the main bed in your caravan. An Island bed is standalone, while a French bed is typically fixed to one corner.

An Island bed in a North-South configuration at the front of the caravan is a popular design choice. This option provides space to walk, and for wardrobes either side.

An East-West bed runs sideways across the caravan and can be used in smaller models to shorten the overall length of a van. They may also be used in larger vans for a full walk around room, so the front or rear of the caravan may be used

Alternatively, twin fixed, single beds can be an efficient choice as they offer flexibility for various sleeping combinations of couples, children, family, and friends.

Fixed bunk beds are becoming a popular choice for children and visitors. However, additional guests can also be accommodated in an annexe or sleep on a convertible lounge.



Dining

Typical caravan seating options are an L Shaped Lounge, Club Lounge or Café Dinette.

A Café Dinette provides individual chairs with a trifold table inbetween. This allows the ability to fold the table away for flexibility and extra seating space.

Club lounges are large, fixed U-shaped dining areas and allow ample space for entertaining, but also need more room. An L Shaped lounge provides for more floor space and the sense of an open plan layout. For a dream combination, the Snowy River 22S features a slide out Club Lounge, adding welcome space.

An additional benefit of L Shape and Club Lounge dining options is that they can be easily be converted into an extra bed with a drop down table leg and tic cushion.



ADD-ONS AND OPTIONS

There are countless add-ons and luxury extras available for your caravan, which can offer all the comforts of home - and sometimes more!

Before you buy, consider how you will power additional accessories and note that some options can only be added to your caravan during the building process.

Some popular caravan add-ons include:

Solar Panels

Solar panels are efficient and convenient. They are designed to absorb and convert the sun's rays into electricity to help charge your caravan battery. If free camping is your ultimate dream, consider buying extra solar panels to charge your caravan battery/batteries and additional must-have accessories.

Generator

A generator is used for converting energy into a 240v power supply. If you are planning to go free camping, or need some backup power for extras, a generator can be a worthwhile investment.

12v Fans

A fan is a great way to maximise airflow in your caravan, especially if you're without access to mains or generator power to run your air-conditioner. A 12v fan draws less power and is quieter and more affordable than an air conditioning unit, saving you money when enjoying life abroad

12v USB ports

USB ports are a great way to charge all your must-have gadgets and portable devices. This is especially true if you are travelling off the beaten track with limited access to mains power or a generator.

Wireless Reversing Camera

Snowy River offers a fixed reversing camera that is wired to the front of the van. A kit is supplied that will need to be wired inside the tow vehicle. As an upgrade you can choose a wireless reversing camera. This means if you change your tow vehicle, it's super easy to just move the monitor without having to buy a new wiring kit.





External caravan towing mirrors extend the distance you can see from your vehicle's side mirrors and allow you to see past the van when towing. This makes it easier to change lanes or make turns. As caravans are typically wider than your car, the wider mirrors enable a better view of the entire side of your caravan, making towing and reversing much safer. Towing mirrors come in various models and sizes, including affordable clip-on versions to permanent mounted styles.

Awning

An awning can increase your caravan's living area, providing a comfortable and private outdoor space with protection from the elements. There are many styles available in a range of materials including canvas, PVC, and vinyl. All Snowy River caravans come with a manual awning as standard, with an electric version available as an optional upgrade.

Annexe

An annexe can include both shade walls, roofing, flooring or draft skirt. An annexe can be used as additional 'rooms' outside your caravan. Annexes can be custom built for your caravan, or bought as freestanding units that you can set up as a sealed tent.

Bike Racks

Cycling provides a wonderful form of exercise and is perfect

for exploring Australia's scenic nature trails and national park tracks.

Bike racks can be mounted to your caravan's rear-wall, A-Frame or the tow vehicle's roof rack.

Grey Water Tank

Most standard caravans are fitted with one or two tanks for 'Fresh Water'. 'Grey Water' is different to 'Black Water'. Black water is used toilet water and must be disposed of at designated black water sewage dump points and require a special toilet system.

Grey water tanks hold the used water from tasks like cooking and cleaning. You may need Grey Water Tanks to comply with Leave No Trace (LNT) requirements, or if you want your caravan to be recognised as a self-contained vehicle.

Additional Water Tanks

If you expect you will need more freshwater for drinking and washing, additional water tanks can be a convenient option.

Drop-down Table/Bed Conversion

A drop-down table mechanism is connected to the caravan's floor and dining table, allowing the table to drop down on the level with the seating. A benefit of a bed conversion is you don't have to remove this style of table completely for an additional bed.



Leather Upholstery

Leather upholstery is generally easy to care for, will hold its condition for many years, and offers a classic look and feel for timeless style.

Upgraded Suspension

If you'd like to take your touring caravan over tougher roads and terrain, consider upgrading to Independent Suspension. A caravan suspension upgrade can offer greater towing stability, a more comfortable ride and greater ground clearance. Snowy River Caravans offer Tuff-Ride suspension. Engineered and built for Australian conditions, fitted with EFS heavy duty shock absorbers, Tuff-Ride suspension enables you to easily take on unsealed roads.

Battery Upgrades (Lithium)

Lithium batteries are a great option for powering a caravan with lots of appliances on long stays away from mains power, making them perfect for free camping or going offgrid.

Caravan Heaters

There are many different aftermarket caravan heating options available, including 240v, 12v, diesel, and gas versions. Generally, travellers select a caravan heater based on their existing power setup. However, running your heater from a completely independent power source creates uninterrupted and undivided warmth.

Refrigerators

There are two main types of caravan refrigerators available, compressor (2-way) fridges, or absorption (3-way) fridges.

Compressor (2-way) fridges are like your home version but run on a lower voltage of 12 or 24 volts. This fridge can also operate on 240v power. Benefits of 2-way fridges include cooler and more consistent temperatures, including over uneven ground.

A 3-way fridge allows you to choose from three power sources - 240v, 12v and Gas. This flexibility means you can run off 12v when on the road, 240v mains power when parked at a caravan park, or gas when free camping for extended periods.



QUALITY ASSURANCE

Not all caravans are built with Australian conditions in mind. You want to make sure that you are buying a well-made, safe product that won't break down unexpectedly and require excessive maintenance and repair.

Before you invest, it's crucial to find out if your caravan's manufacturer has a stringent quality assurance system in place. Quality assurance involves a series of checks and processes to ensure that a manufacturer consistently designs and builds their caravans to the highest government and industry standards.

Snowy River Caravans are designed and purpose-built for Australian roads. The development of Snowy River prototypes involves extensive research around the specific wants and needs of Australian drivers and travellers

As an example, our quality assurance program also includes a monsoon test in our purposely designed and built facility in Melbourne. Our extensive research and development, both local and overseas, is your peace of mind that all Snowy River Caravans are built for Australian families. Snowy River Caravans are designed to prevent unwanted water leaks and costly repairs.

Snowy River Caravans' highly experienced production team has a commitment to innovation, quality, and attention to detail. Our

advanced QA team regularly undertakes internal and external audits to review quality control methods and compliance programs. This ensures our caravans are all furnished with products using processes that meet Australian standards and regulations.

Please see here for source article:

BREAKING NEWS: New Road Vehicle

tandards Act set to transform the Caravan

<u>ndustry | Caravan Industry Association</u>

Check out our most Frequently Asked Questions:

<u>SNOWY RIVER CARAVANS - FAQ's</u>



SNOWY RIVER

Frame construction

The future is here now. When it comes to construction, there is little doubt that aluminium frames are the way of the future. Aluminium is incredibly strong, and, unlike timber, aluminium frames are not susceptible to rot.

Considerable research and expertise has been invested into the design and production of Snowy River's lightweight but immensely durable internal structure and body panels.

Outside layers of fibreglass sheet cover a robust combination of aluminium extrusions and high-density XPS insulating foam.

Snowy River Caravans feature a thick composite panel floor to ensure maximum insulation against Australia's variable temperatures. The body is set on a DuraGal chassis to create a tough caravan designed and built for Australian conditions.

Government Requirements

Australia's regulatory framework for manufacturing and importing caravans is strict. In fact, Australia's compliance standards are among the toughest in the world.

It is therefore vitally important that your caravan complies with Australian Design Rules, as well as federal, state, and territory Government requirements. Without meeting this test, you may not be able to register your vehicle to legally drive on Australian roads. Non-compliance will also affect any potential insurance claims in the event of an accident.

Ultimately, Australian safety requirements are designed to keep you and your family safe while on the road, so it makes sense to make sure your caravan meets compliance standards.

Please see here for source articles:

BREAKING NEWS: New Road Vehicle Standards

Act set to transform the Caravan Industry | Caravan

Industry Association

Australian Design Rules - ADR's

Warranties

When researching your dream caravan, be sure to check what warranty is available for the van's frame, structure, and chassis as well as the appliances fitted inside.

It is also important to ensure that the manufacturing company is reputable and established enough to honour any warranty they provide. Snowy River is part of the global RV Daide Group, and our sister company, Regent Caravans, has been creating quality Australian caravans for over 30 years.

For your peace of mind all new Snowy River Caravans come with the following warranty:





After Sales Program

Before you invest in your dream caravan, ensure you are dealing with a reliable company who is willing to support you after you have taken delivery. The last thing any traveller wants is to be left clueless and stuck when travelling through Australia's Outback.

Snowy River has an extended dealer network with dedicated after sales support and an active online owners' group to assist with feedback and advice.

Maximising Resale Value

We hope that your caravan brings you many years of travel and enjoyment with friends and family. However, when it is time to upgrade or sell, the condition of your caravan is vitally important. Luckily, there are a few simple things you can do to maximise your van's future value.

Firstly, ensure you are purchasing your caravan from a reputable company that future buyers will know and trust. Check for media coverage, as well as positive reviews and owner feedback online and on social media.

You should also future proof your caravan for the market by researching features and details that will continue to be in high demand for many years to come.

Conduct regular maintenance and inspection of your caravan, even if you are an infrequent traveller. Check all interior and exterior parts and components for signs of damage and have your



caravan properly serviced every 12 months or every 10,000 km, whichever comes first. Keep a record of your service history.

First impressions count, so make sure you keep your caravan clean, tidy, polished and have any marks or scratches removed promptly. Make sure your caravan is covered and stored correctly when not in use. Keep your fibreglass caravan protected and looking shiny through regular waxing.

Finally, ensure that any customisations you're planning are fitted professionally, and that any modifications will be covered by the installer. Keep records and receipts of any additional accessories.

SNOWY RIVER

KEY CAMPER LINGO (GLOSSARY)

Д

Aggregate Trailer Mass (ATM)

The Aggregate Trailer Mass (ATM) is the maximum legal mass of your caravan and includes the weight on your tow ball and payload.

Articulated coupling

A form of hitch used to connect a caravan and tow vehicle that allows for tilting and rotation.

B

Ball Mass / Weight

The mass that a caravan hitch places on the towing vehicle's tow ball. It is calculated by subtracting the Gross Trailer Mass (GTM) from the Aggregated Trailer Mass (ATM).

Black Water

This is the waste matter from your toilet cassette. Caravans are not plumbed like household toilets, instead they have their own storage 'tank'.

C

Cassette Toilet

A permanent, self-contained toilet installed over a small, removable waste tank.

Café dinette

A caravan dining layout featuring two facing seats and a fold-out table.

Chassis

The base frame of a caravan.

Chassis Number

This is a unique identification code for vehicles assigned and used by the manufacturer from the start of the build process

Club lounge

A dining layout style featuring seating arranged in a U-shape and a central table.

Deep Cycle Battery

Batteries that are designed to provide a long, steady stream of power. They need to be discharged and recharged regularly.

Dry Bathroom

Commonly known as a 'Separate toilet shower'. An ensuite with a separate shower, toilet, and basin in their own designated areas.

Dump Point

A designated area for disposing of waste materials.

East-west bed

East-west (or 'transverse') beds are located east to west across the caravan.



F

Free Camping

Camping in a designated area free of charge, often without access to outside water or power supply.

Full off-road caravan

Full Off-Road caravans are purpose built to manage rough unsealed roads and terrain. They often feature independent suspension and provide additional ground clearance.

Fresh Water

Fresh (or potable) water is clean, drinkable water that can be pumped through your caravan's shower, taps and toilet.

French bed

A fixed bed with a tapered mattress, placed lengthwise at a corner of the caravan.

G

Generator

A machine converting mechanical energy into a 240v power supply.

Grey Water

Wastewater from sinks and showers.

Gross Combined Mass (GCM)

The maximum allowable combined mass of a tow vehicle, passengers and cargo, including the total weight of a loaded caravan.

Gross Trailer Mass (GTM)

The maximum permissible weight that can be supported by the caravan's axle when it is fully loaded and attached to the towing vehicle.

Н

(Ball) Hitch

A ball hitch attaches your caravans to the tow ball of your car.

Inverter

A device that converts 12v power from a battery to a limited supply of 240v power.

Island bed

A standalone bed with space at either side.

J

Jockey wheel

A jockey wheel is a removable piece of equipment that attaches via a clamp on your A-frame. It supports the front end of the caravan when not on the car, winding up and down to enable you to connect and disconnect the caravan from your car.

K

Kerb Weight

The weight of your car, with a full tank of petrol, but no passengers.

LPG

Liquid Petroleum Gas is a flammable gas available in bottles that is commonly used to power appliances such as cooking equipment and water heaters.

M

Mains Power

The 240v electricity supplied to a caravan when it is connected to a power outlet point.



N

Near side

Refers to the side of the caravan the door is on. Also known as 'kerb side'.

North-south Bed

North-South Beds are positioned parallel, north to south, along the length of a caravan.



Offside

Refers to the side of the caravan the door is NOT on. Also known as drivers' side.

P

Payload

The total combined weight of all items loaded in the caravan, including items that are not Tare weight specified by the manufacturer such as personal belongings, water, fuel, and food. Payload is calculated by deducting the Tare Mass from the Aggregate Trailer Mass (ATM).

S

Semi off road caravans

Semi off road caravans offer high ground clearance to handle rougher terrain than an Onroad (or Touring) caravan.

Т

Tare Mass/ Weight

The total weight of an empty caravan from factory, with no water or gas

Touring caravan

A touring caravan is built to predominantly travel on wellmaintained tar roads. They have a lower ground clearance than off-road caravans.

Two-way/Compressor Fridge

Two-way (compressor) fridges operate on 12 or 240 volts.

Three-way Fridge

A 3-way (Absorption) fridge can operate on 12v powered by your vehicle, 240 volt from a powered site or portable generator or LPG gas.



Vehicle Identification Number (VIN)

A unique code including a serial number that is used to identify individual vehicles.



Wet bathroom

Commonly known as a 'Combo Bathroom". An ensuite with an open shower that shares floorspace with the toilet





NEW CARAVAN BUYER CHECKLIST

	CARAVAN 1	CARAVAN 2	CARAVAN 3
BRAND AND MODEL			
SIZE			
PRICE			
ON ROAD/OFF ROAD			
FRAME MATERIAL			
CHASSIS MATERIAL			
NUMBER OF BEDS AND LOCATION			
NUMBER OF CABINETS/STORAGE			
DRY/WET BATHROOM			
POWER SOURCE/S			
ATM			
TARE			
PAYLOAD			
AFTER SALES PROGRAM?			
WARRANTY?			
QUALITY ASSURANCE PROGRAM?			
SUSPENSION			
BATTERIES			
SOLAR			

SNOWY RIVE

WHY CHOOSE SNOWY RIVER



One of Australia's Fastest Growing Caravan Brands



Winner of two Best Aussie Vans Awards 2019 (SNOWY RIVER SR-20)

Best Van under 65k Best Value for Money



Engineered for Australian Conditions



Exceptional Value for Money

As Seen On







DISCLAIMER

Snowy River Caravans Disclaimer

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Join our community: Share your adventures in your Snowy on our socials @ Facebook and Instagram







